

**SURESH NAIDU****February 28, 2023****BUSINESS ADDRESS:**

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**APPOINTMENTS:**

Professor, Department of Economics/SIPA, Columbia University.  
 September-December 2016 Visiting Researcher Princeton University Industrial Relations Section.  
 July 2010-July 2016 - Assistant Professor, Department of Economics/SIPA, Columbia University.  
 August 2013-May 2014 – Visiting Assistant Professor, MIT Department of Economics.  
 2008-2010 - Harvard Academy Junior Scholar Postdoctoral Fellow, Harvard University.

**OTHER AFFILIATIONS:**

Co-Director Columbia Center for Political Economy  
 Editorial Board *Journal of Economic History*  
 Santa Fe Institute External Faculty  
 NBER Faculty Research Fellow (LS, DEV, POL, and, DAE)  
 BREAD faculty affiliate  
 Microsoft Research New York: Visiting Researcher (2016-2017), Consulting Researcher (2017-2018).  
 Faculty Affiliate with Columbia University Population Research Center and Data Sciences Institute.

**EDUCATION:****DEGREE****DATE****FIELD**

University of California, Berkeley	Ph.D.	December 2008	Economics
University of Massachusetts, Amherst	M.A.	August 2004	Economics
University of Waterloo	B.Math.(With Distinction)	May 2001	Pure Mathematics (minor in Peace and Conflict Studies)

**PEER-REVIEWED PAPERS AND CONFERENCE PROCEEDINGS: ([Google Scholar](#))**

“Political Language in Economics” (with Bruce Kogut and Zubin Jelveh)  
 -Forthcoming at *Economic Journal*

“Monopsony in Movers: Estimating the Elasticity of Separations to Firm Wage Policies” (with Ihsaan Bassier and Arindrajit Dube).  
 -*Journal of Human Resources* S.57 April 2022: pp. 50-86.

“Labor Market Power and the Limits of the Law” (with Eric Posner)  
 -*Journal of Human Resources* S.57 April 2022: pp. 284-323.

“Unions and Inequality in the 20<sup>th</sup> Century United States: New Evidence from Survey Data” (with Henry Farber, Daniel Herbst, and Ilyana Kuziemko)  
 -*The Quarterly Journal of Economics* 136.3 August 2021: 1325-1385 (Lead Article and Editor’s Choice)

“Social Origins of Dictatorships: Theory and an Application in Haiti” (with James Robinson and Lauren Young)  
 -*American Political Science Review* 115.5 May 2021: 1-17

“Unsupervised Extraction of Workplace Rights and Duties from Collective Bargaining Agreements” (with Jeff Jacobs, W. Bentley MacLeod, Suresh Naidu, and Dominik Stammbach),  
 -*International Workshop on Mining and Learning in the Legal Domain* (2020).

“Schooled by Strikes? The Effects of Large-Scale Labor Unrest on Mass Attitudes toward the Labor Movement” (with Alex Hertel-Fernandez and Adam Reich).  
 -*Perspectives on Politics* August 2020: 1-19.

“Labor Market Power and American Slavery”  
 -*Economic History of Developing Regions* March 2020: 3-22.

- “Do Americans Want to Tax Capital? Evidence from Online Surveys” (with Ray Fisman, Ilyana Kuziemko, and Keith Gladstone).  
- *Journal of Public Economics*. August 2020. 1:188.
- “Text-based Ideal Points” (with David Blei and Keyon Vafa)  
- *Proceedings of the 59th Annual Meeting of the Association for Computational Linguistics 2020*.
- “Monopsony in Online Labor Markets” (with Arindrajit Dube, Jeff Jacobs, and Siddarth Suri)  
- *American Economic Review- Insights*, March 2020:33-46
- “Democracy Does Cause Growth” (with Daron Acemoglu, James Robinson, and Pascual Restrepo)  
- *Journal of Political Economy* 127(1), February 2019. 47-100
- “Antitrust Remedies for Labor Market Power” (with Eric Posner and Glen Weyl)  
- *Harvard Law Review* 132, no. 2, December 2018, pp. 536-601.  
Winner of 2019 Antitrust Writing Award-general category.  
Winner of Jerry S. Cohen Writing Award
- “Collective Action and Customer Service in Retail” (with Adam Reich)  
- *Industrial and Labor Relations Review* 71(4), August 2018, pp. 986–1001
- “Start-Up Nation? Slave Wealth and Entrepreneurship in Civil War Maryland” (with Felipe González and Guillermo Marshall)  
- *The Journal of Economic History*, 77(2) (July 2017), 373-405.
- “Monopsony in Migrant Labor Markets: Evidence from the United Arab Emirates” (with Yaw Nyarko and Shing-Yi Wang)  
- *Journal of Political Economy* Vol. 124 (6) (December 2016):1735-1792. (Lead Article)
- “Intergenerational Mobility and Institutional Change in 20<sup>th</sup> Century China” (with Yuyu Chen, Tinghua Yu, and Noam Yuchtman)  
- *Explorations in Economic History* Vol. 58 (March 2015): 44-73.
- “Bases, Bullets, and Ballots: The Effect of U.S. Military Aid on Political Conflict in Colombia” (with Oeindrila Dube)  
- *Journal of Politics* Vol. 7 (1) (January 2015): 249-267.
- "Detecting Latent Ideology in Expert Text: Evidence from Academic Papers in Economics" (with Zubin Jelveh and Bruce Kogut)  
- *Proceedings of Empirical Methods in Natural Language Processing* 2014.
- “When the Levees Broke: Black Migration and Economic Development in the U.S. South” (with Richard Hornbeck)  
- *American Economic Review* Vol.104(3) (March 2014) :963-90
- "Political Polarization and the Dynamics of Political Language: Evidence from 140 Years of Congressional Speech" (with Jacob Jensen, Ethan Kaplan, and Laurence Wilse-Samson)  
- *Brookings Papers on Economic Activity* Vol. 2012 (2) (February 2013):1-81 (Lead Article)
- "Historical Analysis of Legal Opinions Using a Sparse Mixed-effects Latent Variable Model" with William Wang, Elijah Mayfield, and Jeremiah Dittmar.  
- *Proceedings of the 50th Annual Meeting of the Association for Computational Linguistics 2012*.
- “Coercive Contract Enforcement: Law and the Labor Market in 19th Century Industrial Britain” (with Noam Yuchtman)  
- *American Economic Review* Vol. 103(1) (February 2013):107-144
- “Coups, Corporations, and Classified Information” (with Arindrajit Dube and Ethan Kaplan)  
- *Quarterly Journal of Economics* Vol. 126(3) (July 2011): 1375-1409 (Editor’s Choice)
- “Intergenerational Wealth Transmission and the Dynamics of Inequality in Small-Scale Societies” (with Monique Borgerhoff Mulder, Samuel Bowles, Tom Hertz, et al.)  
- *Science* Vol. 326. No. 5953 (October 30, 2009), pp 682-688.

“Evolutionary Bargaining with Idiosyncratic Intentional Play” (with Samuel Bowles and Sung-Ha Hwang)  
- *Economics Letters* Vol. 109, No. 1 (October 2010), pp. 31-33.

“The Economic Determinants of Land Invasions” (with Danny Hidalgo, Simeon Nichter, and Neal Richardson)  
- *Review of Economics and Statistics* Vol. 92, No. 3 (August, 2010), pp. 505-523.

“Recruitment Restrictions and Labor Markets: Evidence from the Post-Bellum U.S. South,”  
- *Journal of Labor Economics*. Vol. 28, No. 2 (April 2010), pp. 413-445.

“The Economic Impacts of a Citywide Minimum Wage” (with Arindrajit Dube and Michael Reich)  
- *Industrial and Labor Relations Review* Vol. 60, No. 4 (July 2007), pp. 522-543.

### **COMPLETED WORKING PAPERS:**

“The Benefits and Costs of Guest Worker Programs: Experimental Evidence from The India-UAE Migration Corridor” with Yaw Nyarko and Shing-Yi Wang.

“Compensate the Losers? Economic Policy and Electoral Realignment” with Ilyana Kuziemko and Nicolas Longuey Marx.

“Social Conflict and the Evolution of Unequal Conventions” (with Samuel Bowles and Sung-Ha Hwang)  
Revise and Resubmit at *Journal of European Economics Association*.

“Monopsony and Employer Misoptimization Explain Round Number Bunching in the Wage Distribution” (with Alan Manning and Arindrajit Dube)  
Revise and resubmit at *American Economic Review*

“Ideas Have Consequences: The Effect of Law and Economics on American Justice” (with Elliott Ash and Daniel Chen).  
Revise and Resubmit *Quarterly Journal of Economics*

“Mobility for All: Representative Intergenerational Mobility Estimates over the 20<sup>th</sup> Century” (with Elisa Jacome and Ilyana Kuziemko)  
-Revise and Resubmit *Journal of Political Economy*

“Workplace Networks and the Dynamics of Labor Organizing” with Adam Reich, Hana Shepard, and Rebecca Roskill

“Power and Dignity in the Low-Wage Labor Market: Evidence from Wal-Mart Workers” (with Arindrajit Dube and Adam Reich)

“The Language of Contract: Promises and Power in Collective Bargaining Agreements” (with Elliott Ash and Bentley Macleod).

“Contested Property: Fugitive Slaves in the Antebellum U.S. South” (with Jeremiah Dittmar)

“The Economic Geography of American Slavery” (with Treb Allen).

### **OTHER ACADEMIC PUBLICATIONS:**

Book project “Terms of Service: Free and Unfree Labor from American Slavery to Amazon Mechanical Turk” under contract with Harvard University Press.

“Is There a Future for the U.S. Labor Movement?”  
- *Journal of Economic Perspectives* 36.4 (2022): 3-28.

“Eudaimonic Jobs”  
- *Daedalus*. 152.1 (2023): 119-124.

“Early Withdrawal of Pandemic Unemployment Insurance: Effects on Employment and Earnings” with Kyle Coombs, Arindrajit Dube, Raymond Kluender, Calvin Jahnke, and Michael Stepner.  
- *American Economic Review: Papers and Proceedings*. 112. (May 2022):85-90.

“Institutional Crisis and Change” in *The Complex Alternative: Complexity Scientists on the COVID-19 Pandemic*, edited by David Krakauer and Geoffrey West. Santa Fe Institute Press. (2021)

“Quantitative Tools for Service Sector Organizing” with Alex Hertel-Fernandez, Adam Reich, and Patrick Youngblood  
New Labor Forum 30:1 (January 2021) pp. 42-50.

“Labor Market Power in the American Political Economy”

-In *American Political Economy*, edited by Jacob Hacker, Alex Hertel-Fernandez, Paul Pierson, and Kathleen Thelen. Cambridge University Press. (September 2021): 295-335

“An Evolutionary Theory of Institutional Persistence and Change” (with Samuel Bowles, Jung-Kyoo Choi, and Sung-Ha Hwang)

-In *Handbook of Historical Economics*, edited by Alberto Bisin and Giovanni Federico. Oxford University Press pp.(forthcoming)

“Economics After Neoliberalism: Introducing the EfIP project” with Dani Rodrik and Gabriel Zucman

- *American Economic Review: Papers and Proceedings*.109.5 (May 2020): 572-77.

“Labor Market Institutions in the Gilded Age of American Economic History” (with Noam Yuchtman)

-In *Oxford Handbook of American Economic History*, edited by Lou Cain, Price Fishback, and Paul Rhode. Oxford University Press. (September 2018) pp. 328-354.

“Democracy, Redistribution, and Inequality” (with Daron Acemoglu, James Robinson, and Pascual Restrepo)

- *Handbook of Income Distribution*, edited by Anthony Atkinson and Francois Bourguignon. Elsevier. (March 2015):1885-1960.

“A Political Economy Take On W/Y”

- In *After Piketty: The Agenda for Economics and Inequality*. Edited by Heather Boushey, J. Bradford DeLong, and Marshall Steinbaum. Harvard University Press. (May 2017): pp. 99-124.

“The Evolution of Egalitarian Sociolinguistic Conventions” with Sung-Ha Hwang and Samuel Bowles

- *American Economic Review: Papers and Proceedings*.107.5 (May 2017): 572-77.

Book review of "Unequal Gains" by Peter Lindert and Jeffery Williamson

- *Economic History Review* (June 2017), pp 1041-1042.

"Seeing Like a Moneylender: Book review of "Debt: The First 5000 Years" by David Graeber."

- *Journal of Global History* Vol.7. No. 2 (July 2012), pp 331-332.

"Book review of "The Thousand-Year Flood: The Ohio-Mississippi Disaster of 1937" by David Welky."

- *Journal of Economic History* Vol.73. No. 3 (September 2013), pp 890-892.

CORE “The Economy” Version 1.0 E-textbook at [www.core-econ.org](http://www.core-econ.org) (hardcover textbook version published by Oxford University Press in September 2017). Co-authored units on political economy (with Tim Besley) and inequality (with Samuel Bowles).

CORE Insights on Inequality (with Sarah Thomas and Rajiv Sethi) and Racial Inequality in the U.S. (with Eric Bottorff, Lisa Cook, and Trevon Logan).

## **SELECTED NON-ACADEMIC WRITING**

“Employer Power and Employee Skills” with Aaron Sojourner

-Roosevelt Institute Report (December 2020)

“Conservatives Newfound Interest in Dignified Work: A Review of the Once and Future Worker by Oren Cass”

-Boston Review January 23, 2020.

“Capital Eats the World: A Review of Capital in the 21<sup>st</sup> Century by Thomas Piketty”

-Jacobin Magazine Jul 17, 2014.

**GRANTS:**

Urban Institute 275,000 2021- (co-PI with Adam Reich, Niha Singh, Patrick Youngblood, and Aaron Sojourner)  
Robert Wood Johnson Foundation 400,000 2021- (co-PI with Adam Reich, Niha Singh, Patrick Youngblood, and Aaron Sojourner)  
JPAL-NA 75,000 2020-2021 (co-PI with Adam Reich, Niha Singh, Patrick Youngblood, and Aaron Sojourner)  
Research and Empirical Analysis of Labor Migration (REALM) Project Grant on India-UAE Migration, 2016-2019, \$473,817 (co-PI with Shing-Yi Wang and Yaw Nyarko).  
Washington Center for Equitable Growth Grant "Laws, Language, and Labor Contracts", 2017-2019, \$157,460 (co-PI with Bentley Macleod)  
National Science Foundation #1459932 "Laws, Language, and Labor Contracts" 2015-2017, \$160,000 (co-PI with Bentley Macleod).  
Institute for New Economic Thinking Grant "Peculiar Institutions: Slavery in the United States" 2012-2014, \$143,910 (co-PI with Jeremiah Dittmar)  
Private Enterprise Development in Low-income Countries Grant "Haitian Elites and Economic Development", 2012-2013, \$29,202, (co-PI with James Robinson)  
Columbia Population Research Centre Seed Grant, 2012-2013, \$9,611 "Haitian Elites and Economic Development"  
Various Columbia University SIPA Faculty grants, 2010-2011, 2011-2012, 2013-2014, 2016-2017 (amounts from 5-10K)

**FELLOWSHIPS AND AWARDS:**

Columbia Association of Graduate Economics Students Best Ph.D. Advisor Award 2015-2016  
Alfred P. Sloan Research Fellow 2015-2017  
AER Excellence in Refereeing Award 2014, 2015, 2016  
CIFAR Junior Fellow 2011-2013  
Harvard Academy Scholar Post-Doctoral Fellowship 2008-2010  
Journal of Development Economics Award  
UC Berkeley Dean's Normative Time Fellowship  
Labor and Employment Research Fund Award  
MacArthur Network on the Costs of Inequality Fellowship  
Social Sciences and Humanities Research Council of Canada Doctoral Fellowship  
Santa Fe Institute Graduate Fellow  
University of Massachusetts-Amherst Graduate Fellowship

**SERVICE TO DEPARTMENT(S):**

Economics Placement Committee Co-chair 2020-2021  
SIPA diversity, equity, and inclusion committee co-chair 2020-2021

Economics Computing Committee 2018-2019  
SIPA Ph.D. Admissions Committee 2018-2019  
Data Sciences Institute Liaison (SIPA and Economics)  
Computational Social Science Working Group Co-Director (2018-2019)  
Economics Junior Recruitment Committee 2011-2012, 2012-2013, 2015-2016.  
SIPA Junior Recruitment Committee 2012-2013, 2014-2015, 2015-2016.  
SIPA Ph.D admissions 2013-2014 2016-2017  
Economics Ph.D admissions 2016-2017  
SIPA Faculty Grants Committee 2013-2014

**SERVICE TO DISCIPLINE:**

Economic History Association Research Committee 2015-2017  
Economic History Association 2015 Conference program committee  
Columbia University Political Economy 2015/2018 conference co-organizer  
Columbia University Law and Political Economy 2016 conference co-organizer  
Society for Institutional and Organizational Economics 2017 conference program committee.  
International Conference on Computational Social Science 2016/2018 program committee  
Industrial Relations Editorial Board

**REFeree FOR:**

National Science Foundation, Quarterly Journal of Economics, Economic Journal, Econometrica, Journal of Political Economy, American Political Science Review, American Economic Review, Journal of the European Economics Association, Games and Economic Behavior, Journal of Economic Behavior and Organizations, Journal of Public Economics, Review of Economics and Statistics, Journal of Labor Economics, Journal of Human Resources, Journal of Development Economics, Journal of Economic History, Journal of Comparative Economics, Proceedings of the Royal Society (Biological Sciences)

**TEACHING:**

Fall and Spring 2010-2015 Economic Analysis for Environmental and Science Policy MPA level course.

Fall 2010-2017 Political Economy: Theory and Empirics Ph.D. level course.

Spring 2015-2019 Global Inequality SIPA course.

Fall 2012-2019 Development Student Colloquium Co-organizer.

Spring 2018-2021 Perspectives on Economics (1<sup>st</sup> year PhD course).

Spring 2019 Introduction to Advanced Economic Analysis (SIPA MPA course).

Spring 2021 Quantitative Analysis 3: Labor Economics for Policy Students.

**DOCTORAL DISSERTATIONS SUPERVISED:**

Primary advisor for: David Blakeslee (NYU Abu Dhabi), Laurence Wilse-Samson (Cornerstone Research), Raul Sanchez de la Sierra (Harvard Academy Postdoc and UC Berkeley-Haas, now Chicago Harris), Chris Boone (Cornell Hotel Administration School, now UMass-Amherst), Belinda Archibong (Barnard), Soule Sow (Bilikent), Elliott Ash (Princeton Postdoc and Warwick, now Zurich), Kunjal Desai (Deloitte), Goran Lazarevski (PWC), Ashna Arora (Chicago Crime Lab), Eugenie Dugoua (LSE), Qing Zhang, Robert Ainsworth (University of Florida), Lorenzo Lagos (Princeton postdoc + Brown), Jon Zytznick (NYU law postdoc), Len Goff (University of Georgia), Scott Weiner (current), Matt Mazewski (current), Kyle Coombs (current).

Reader for: Walker Hanlon (UCLA), Marcos Nakaguma (EUI and USP-Brazil), Ama Baafra Abeberese (Wellesley), Ritam Chaurey (SUNY-Binghamton), Anna Thompsett (Stockholm School of Economics), Miguel Morin (Cambridge INET-Postdoc), Lauren Young (Political Science-Stanford Postdoc) Meiping Sun (NYC government), Nicolas de Roux (Los Andes), Felipe Gonzalez (PUC-Chile), Nandita Krishnaswamy (USC postdoc), Yogita Shamdasani (Pittsburgh), Sandra Baquie (World Bank), Joe Sutherland, Keyon Vafa (current), Jeff Jacobs (current).